



PHS Compliance has undergone significant development since the integration began in April 2010. With the vast amount of re-organisation we can now move forward in a strong position as our newly branded PHS Compliance.

With our new sales structure firmly in place to better match diverse customer needs PHS Compliance will continue to be responsive, proactive and experts in the field of safety compliance.

Paul Caddick,
Managing Director

New structure for PHS Compliance

Our main focus as always is our customers and to improve our service to you we have restructured and strengthened our commercial team. The new structure has been introduced to enhance the service offered to our customers in compliance.

We have a dedicated team to look after national accounts, including 12 key account managers, supported by administration. This group is headed by James Costello in the Warrington head office. Out in the field, is a team of 12 surveyors, this team will offer first line advice and guidance, plus generate on-site surveys for the appropriate testing and remedial work to achieve legislative compliance. This group works across the UK, with three regional sales managers; Lynsey Jones, Shane Suter and Alistair Brownlie.

Also at head office, we have a team of 10

internal salespeople, reporting to David Norman. The focus for this team is to support a wide audience across all sectors.

Announcing the new structure, Sales Director of PHS Compliance, Shaun Caddick said; "We recognise that, whilst there are consistent standards set for all UK organisations in terms of regulatory and legislative safety compliance, the needs of different sites, different sectors and different sizes of organisation mean that the way in which we support and serve them needs to be tailored. We have organised our own sales structure to match those diverse customer needs so that we can not only be responsive, but also proactive in the provision of expert advice and service. Our teams can now focus their expertise and efforts, to ensure that we are the accredited, go-to provider for safety compliance services – for all organisations."

PDAs

Following recent investment in new technologies we can now offer face to face advice and guidance to customers, using new specialist software. Our new PDA system can now provide a needs analysis report and – if required, quotation to help you understand where you are in terms of regulatory compliance. Being the first company to use this innovative software we can ensure a simple, quick and cost saving process for clients.

Mr Compliance at the Facilities Show

'Mr Compliance' a character designed to simplify and clarify the legislative safety demands was introduced at the recent Facilities Show. The bright yellow Mr Compliance was offering advice and guidance on electrical, gas, fire and water safety standards along with his colleagues.

Sales Director, Shaun Caddick explained, "We know that with a dynamic regulatory landscape, complying with all the relevant safety legislation can be challenging, not only in keeping a current working knowledge of all the elements, but also in interpreting what is required by the law and its instruments. Our new Mr Compliance will translate all that complexity into straightforward advice, focusing on achieving and maintaining compliance".





European Organization for Nuclear Research

New contracts CERN

Operations for PHS Compliance are going global, with the recent CERN contract win in Geneva as our first port of call.

The contract is for the operation, maintenance and electrical tertiary works for all buildings at CERN (approximately 550,000 square meters). PHS Compliance and Tech Industry have come together to work on this contract in consortium to deploy a high performance solution of maintenance on the CERN site.

CERN, Centre for European Nuclear Research is one of the world's largest and most respected centres of excellence for scientific research.

PHS Compliance engineers prepare for Afghanistan

An extremely exciting new opportunity has arisen in Afghanistan. 35 of our highly skilled engineers will be deployed in Afghanistan where they will complete testing and repair work within forward positioned camps at UK and American bases.

The project in Afghanistan is planned for the duration of 26 weeks. The first week includes a training week in Dubai, followed by deployment to Kandahar air base.

This is a hugely different project for us, Paul Caddick says "we are assured that no stone has been unturned to ensure the engineers safety in this country.



WIN A BOTTLE OF CHAMPAGNE!

Answer these 6 simple questions correctly and go into a prize draw to win a bottle of champagne. To enter please complete the questions and return to: Katherine Davies Marketing Department, PHS Group, Western Industrial Estate, Caerphilly, CF83 1XH.

Please include your contact details:

Name: _____ Address: _____
 Tel: _____ Email: _____

1. What is the first thing we do on discovering a fire?

A Grab the first extinguisher and tackle the fire

B Raise the alarm

C Put a sausage on a stick and cook evenly for 10 minutes

2. What type of fire should never be tackled with a Water extinguisher?

A Paper

B Electrical

C Wood

3. Which routine checks should be undertaken by a Fire Warden?

A Fire equipment in correct position and sealed

B Fire doors only kept open by correct fire extinguishers

C Staff have belongings readily available, i.e Coat, bags etc should evacuation arise

4. Who is responsible for raising the alarm ?

A Fire Warden

B Everyone

C Heads of Departments

5. Fire warden checks before leaving a building on evacuation are:

A Your department staff evacuated and compartments checked

B Check all computers etc. Are shut down

C All walkways are clear so fire brigade dont trip

6. When using an extinguisher on a fire, where should our back be facing?

A The Fire

B Fire Exit/Escape route

C The wall



Closing date Friday 29 July 2011. No PHS staff or their families may enter.

PHS Compliance

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